



ELECTRIC VEHICLES (EV'S)

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Informational Update

AGENDA



- **WHY EV'S?**
- **OUR EXPERTISE**
- **REVENUE OPPORTUNITY**
- **ENVIRONMENTAL IMPACT**
- **OPTIMIZING EV'S**
- **FLEXIBLE APPROACH**

WHY EV'S?

Growing customer interest



Improving technology



**Exciting growth potential
for our business**

ALIGNS WITH FLEX PATH



VIDEO TO BE ADDED

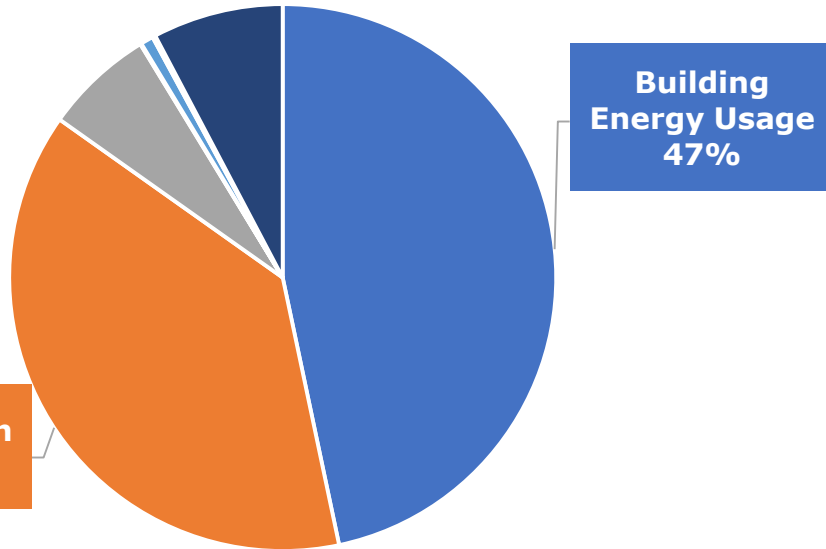
REVENUE OPPORTUNITY



EV charging represents a significant long-term revenue growth opportunity



CLIMATE IMPACT

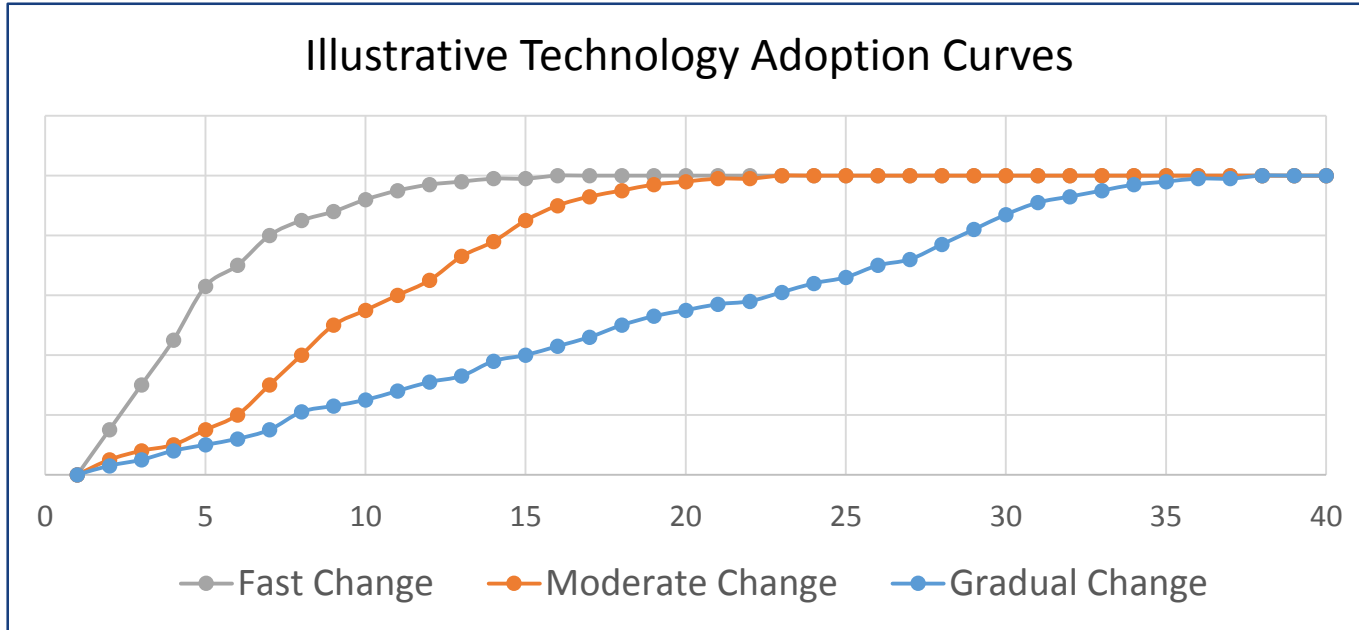


**2016 San Antonio Total Community
GHG Emissions by Sector**

Source: SA Climate Ready, Final 2016 GHG Inventory

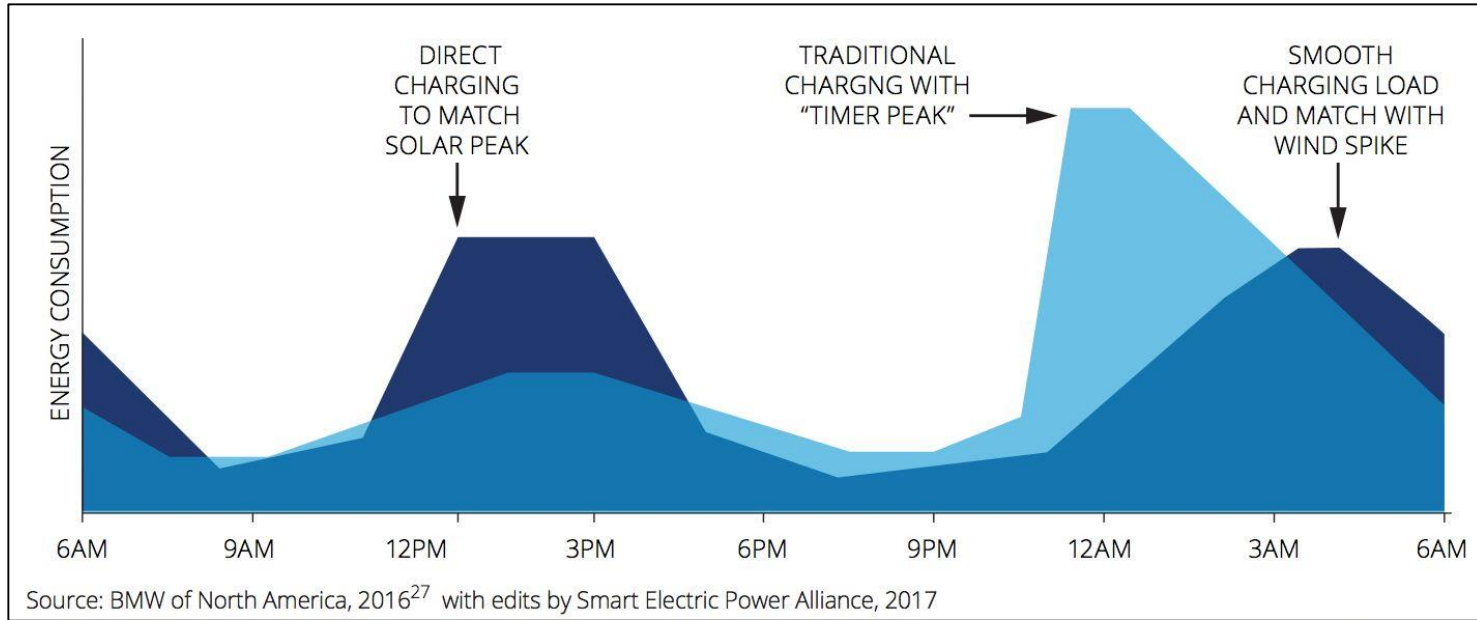
- Transportation is the second largest source of Green House Gas (GHG) emissions in San Antonio area.
- **EV's reduce GHG emissions by 48% or more** compared to combustion vehicles on the road.

WE'LL BE READY



New technologies involve uncertainty around adoption rates. Whatever the path, we want our community to be EV ready!

OPTIMIZING EV'S



Managed charging can align EV "refueling" to the time of day when solar and wind generation is highest

Pricing flexibility is essential for enabling the next generation of products and services



Current Tariff Structure

- Standardized
- Limited optionality



New Service Option (NSO) Tariff

- Agile
- Future Focused



Thank You